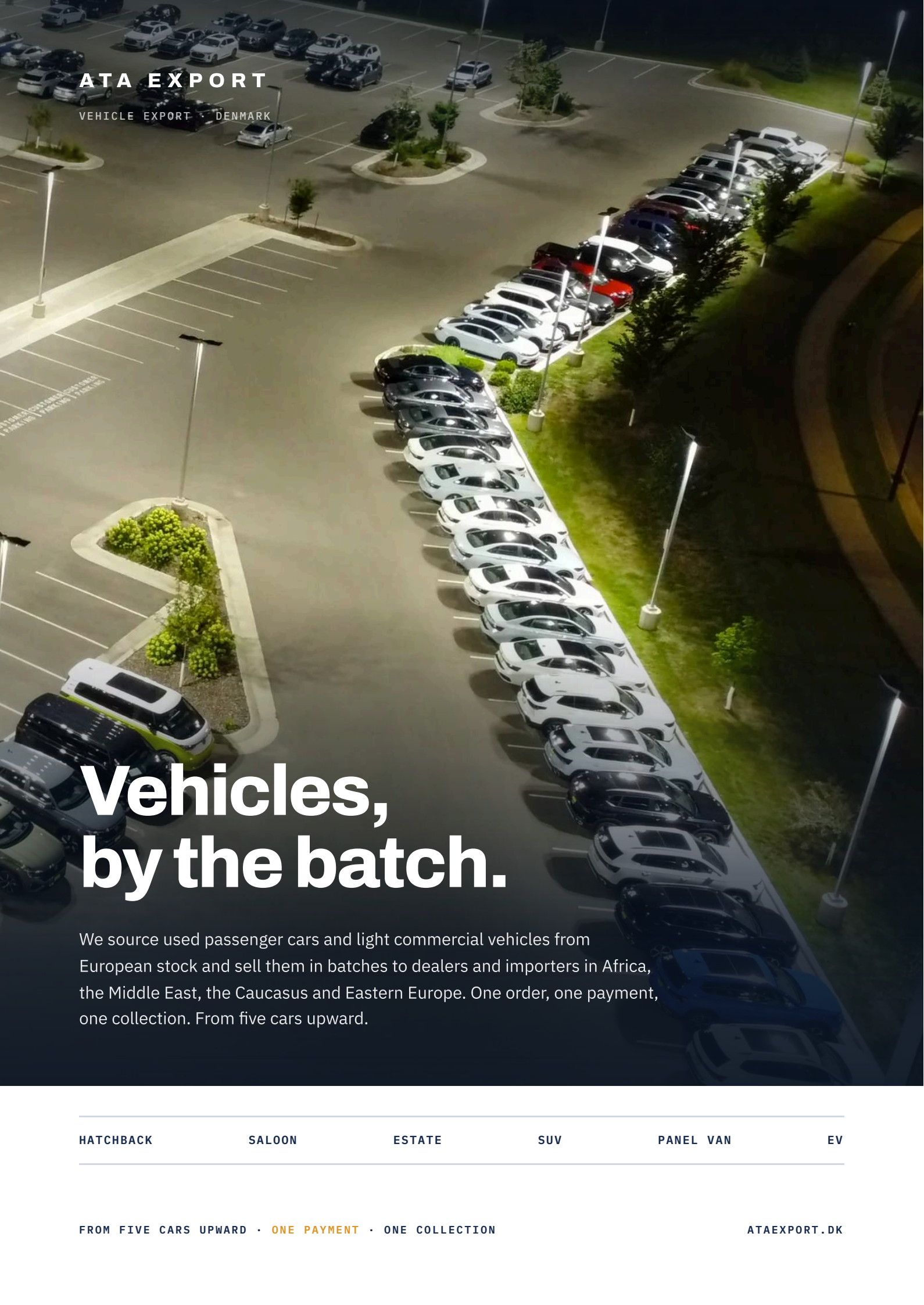




ATA EXPORT

VEHICLE EXPORT • DENMARK

Vehicles, by the batch.

We source used passenger cars and light commercial vehicles from European stock and sell them in batches to dealers and importers in Africa, the Middle East, the Caucasus and Eastern Europe. One order, one payment, one collection. From five cars upward.

HATCHBACK

SALOON

ESTATE

SUV

PANEL VAN

EV

FROM FIVE CARS UPWARD • ONE PAYMENT • ONE COLLECTION

ATAEXPORT.DK

The slow part of importing cars is not the shipping. It is buying them one at a time.

Every auction you bid in, every dealer you call, every truck you book — one car. The paperwork, the payment and the collection repeat for every car, and each repeat costs you time and margin.

ATA Export sells the other way round. You tell us the segment and the quantity. We put your batch together

from European stock, send you the VIN list before you commit to anything, and release the full batch against one payment, with one set of documents — from a single address wherever the stock allows it, and you are told before you pay when it does not.

HOW WE ARE DIFFERENT

01

Batches, not single cars

We sell from five cars upward, with one invoice for the whole batch and, in most cases, a single collection address — instead of bidding for one car at a time against the rest of the market.

02

One to five years old

Ex-lease, ex-fleet and low-mileage stock from European suppliers. Petrol, diesel, hybrid and electric.

03

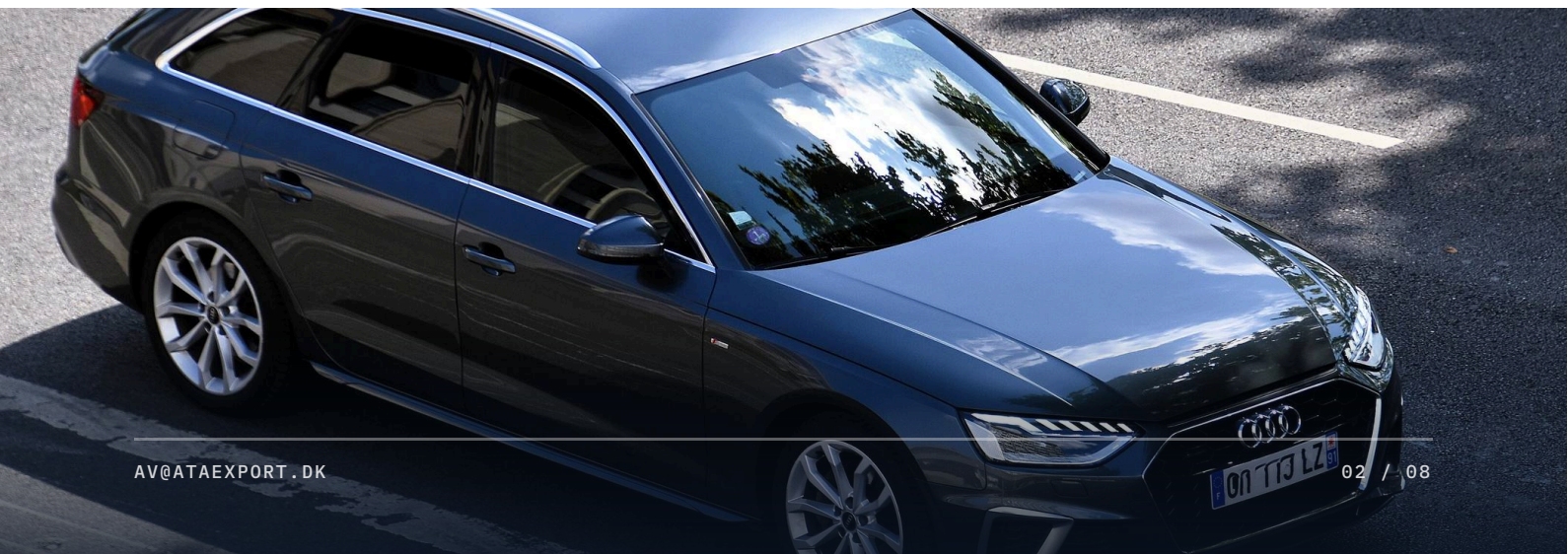
Collected in Western Europe

The cars are held at our suppliers in Western Europe, within driving distance of the ro-ro ports at Antwerp and Zeebrugge. You collect them yourself or send your own forwarder.

04

One price per car, in writing

Quoted per car in EUR or USD, confirmed on a pro-forma invoice before any money moves. Any VAT due is stated on the invoice. No auction fees and no buyer's premium.



RANGE

What we source

Tell us the segment and the budget rather than one exact model. A batch comes together faster, and at a better price, when we can match comparable cars.

Passenger cars	B, C and D segment. Hatchbacks and saloons (sedans) — where most importers do their volume.
Estates	C and D segment estates (station wagons). Steady demand in most of the markets we sell to.
SUV and crossover	Compact and mid-size. A higher price per car and lower volume, but usually the better margin.
Light commercials	Panel vans and crew cabs up to 3.5 tonnes gross vehicle weight, ex-fleet and ex-lease.
Electric and hybrid	For destinations where the market and the charging infrastructure support them. Battery state of health is stated per car where the figure is available.

Where the stock comes from

Ex-lease	Returned at the end of the lease, serviced to schedule, with documented history.
Ex-fleet	Company and utility fleets. Higher mileage, lower price, service record normally complete.
Dealer stock	Trade-ins and surplus stock from European dealer groups.



PROCESS

How a purchase works

01 You send us the specification

Segment or model, year, budget and quantity. If we have the cars, you get a VIN list the same working day. If we do not, we tell you that too.

02 We send the VIN list and a pro-forma invoice

Chassis number, colour, mileage, steering and the documents supplied, car by car. Go through the list before you confirm it — nothing is due until you do.

03 You pay against the pro-forma invoice

100% in advance by bank transfer (T/T). The invoice states the account, the amount and the date the cars will be ready for collection.

04 We issue the release note

Once your payment has cleared, we issue the release note in your company's name and confirm the collection date in writing.

05 You collect

You or your forwarder collect from the stated location in Western Europe. The documents travel with the cars.



What we need from you

- Company name, address and VAT or company registration number
- The exact company name and address the pro-forma invoice must be issued in
- What you are looking for — segment, year, quantity
- The destination country, so we can tell you which documents the cars will need
- The name of your forwarder — or ask us which forwarders other buyers on your route use

This is the VIN list you get before you pay

SPECIMEN

LINE	VIN	MAKE & MODEL	YEAR	KM	COLOUR	DOCUMENTS
01	WVWZZZ3C■■■E■■4471	Volkswagen Passat Variant	2021	142 000	Grey	RC · CoC · CI
02	WAUZZZF4■■■N■■0938	Audi A4 Avant 35 TDI	2022	96 000	Black	RC · CoC · CI
03	VF3MCYHZ■■■S■■5120	Peugeot 308 SW	2021	118 000	White	RC · CoC · CI
04	W1V9076■■■L■■7733	Mercedes-Benz Sprinter 316	2020	171 000	White	RC · CoC · CI · DE
05	YV1UZK5V■■■M■■2604	Volvo V60 B4	2022	88 000	Blue	RC · CoC · CI

SPECIMEN · NOT AN OFFER · VINS MASKED · YOUR LIST HAS THE FULL CHASSIS NUMBERS



What travels with the cars

The pro-forma invoice lists the documents for every VIN — before you pay, not after.

Registration certificate	The European registration document for the vehicle, where one is supplied with the car.
Certificate of Conformity	The manufacturer's EU Certificate of Conformity (CoC). Required for first registration in most European countries and in many markets outside Europe.
Commercial invoice	The final invoice, issued by ATA Export in your company's name, with the VIN of every car. It follows the pro-forma invoice.
Export de-registration	Proof that the vehicle has been de-registered for export, where the country of registration requires it.
CMR consignment note	Issued by the carrier when the cars leave by road, and signed on collection.

Who does what

ATA Export

Sources the batch, confirms the price in writing, reserves the cars with the supplier for five working days, issues the release note and the commercial invoice, and hands over the documents supplied with each car.

You

Confirm the list, pay against the pro-forma invoice, arrange collection, and handle customs clearance and registration in the destination country.

Registration requirements differ from country to country and change at short notice. We state what each car comes with. Checking that a car can be registered in the destination country is the buyer's responsibility, before the order is placed.

Payment in advance — and what you get for it

We pay our suppliers when you confirm the batch — before your payment reaches us. That is why the full amount is due in advance. Here is what stands behind it.

You see the cars before you pay

The VIN list comes with the invoice, not after it. Nothing is due until you have been through it and confirmed it.

The price cannot move afterwards

What the pro-forma invoice says is what you pay. No fee is added later, and no price is revised between confirmation and collection.

You can check who you are paying

A Danish limited company in the public register. The three people you will deal with are named on the back page, with their direct numbers.

CONDITIONS OF SALE

Terms

PRICE	Per car, in EUR or USD. The pro-forma invoice states the currency and the rate applied, and the price holds for the reservation period on that invoice.
MINIMUM ORDER	Five cars is where the pricing works. Ask us if you need fewer — we will tell you straight whether it is worth doing.
PAYMENT	100% in advance by bank transfer against a pro-forma invoice.
RESERVATION	Cars are reserved with the supplier for five working days from the date of the pro-forma invoice. After that, stock is subject to prior sale.
RELEASE	A release note is issued once full payment has cleared. The collection date is stated on the pro-forma invoice.
COLLECTION	Collection and transport are arranged by the buyer. The collection address — or addresses, in the few cases where a batch is split — is stated on the pro-forma invoice before you pay.
REGISTRATION	Registration requirements differ by country. Checking that a car can be registered in the destination country is the buyer's responsibility, before the order is placed.
AVAILABILITY	All stock is subject to prior sale.
IF A CAR IS SOLD FIRST	You choose: a comparable car at the same price, or that car taken off the order and the amount returned within ten banking days.

BEFORE YOU CALL

The questions we get asked

How do I know who I am paying?

ATA Export ApS is a Danish limited company. Our CVR number is stated on every quotation and pro-forma invoice, and can be looked up free of charge in the public Danish company register. The three people you will deal with are named on the back page, with their direct numbers.

Left-hand or right-hand drive?

Both occur, and it varies from batch to batch. Steering is stated per car on the VIN list, so you know exactly what you are getting before you confirm anything.

Can I inspect the cars before I pay?

You see the full VIN list before you pay. If you want to inspect the cars in person or send an agent, say so when you ask for the list and we will tell you whether inspection is possible at that location.

What if a car is sold before my payment clears?

All stock is subject to prior sale. If a car is sold before your payment reaches us, you choose: a comparable car at the same price in its place, or that car taken off the order and the amount returned to you within ten banking days.

Do you arrange shipping?

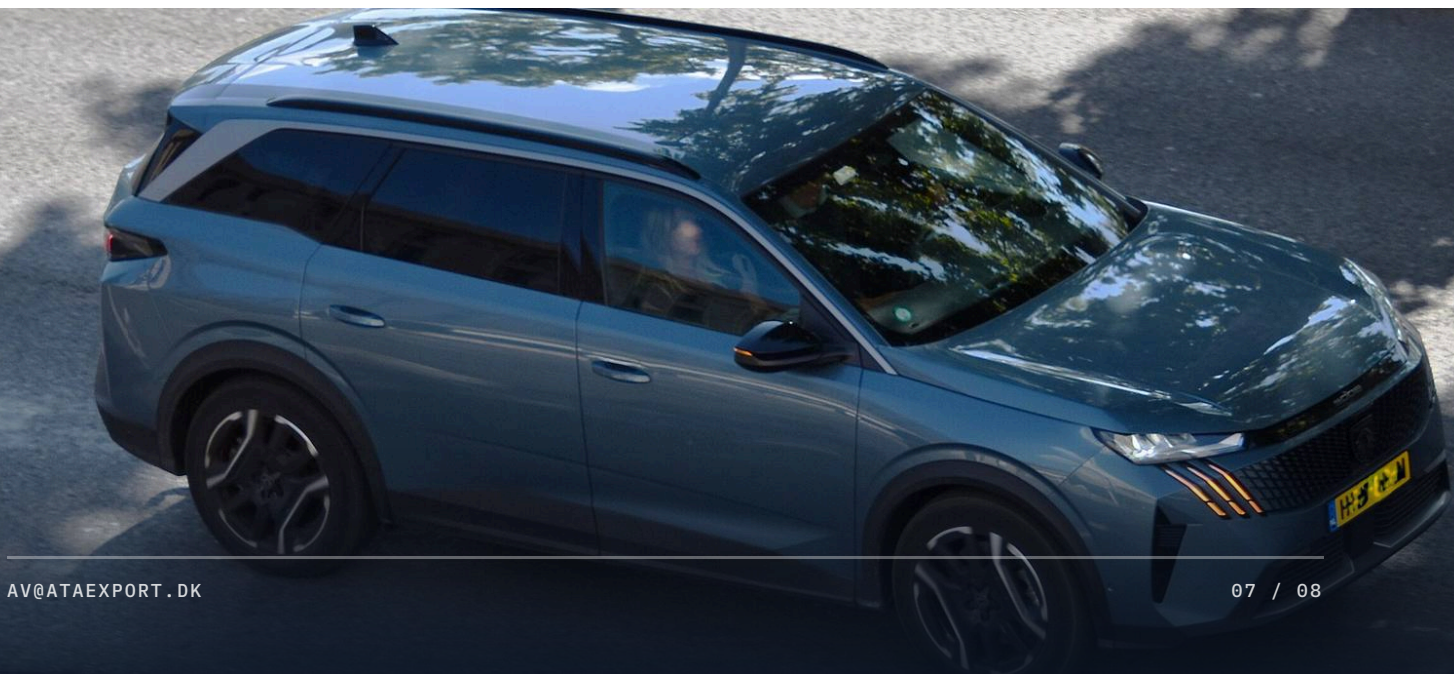
No. You arrange collection and transport. We tell you exactly where the cars are and what travels with them, and if you need a forwarder we can tell you which ones other buyers on your route use.

Is there a minimum order?

Five cars is where the numbers work for both of us — below that, the paperwork costs more than the deal is worth. If you need fewer, ask. We will tell you straight whether it can be done.

Who can buy, and where can the cars go?

We sell to registered companies, mainly in Africa, the Middle East, the Caucasus and Eastern Europe. Tell us the destination and we will tell you whether we can supply it and which documents the cars will need.



TALK TO US

Three people. One of us picks up.

Arbi Barayev is ATA Export's registered managing director. All three of us answer the phone.

Argash Venangious

Sales

+45 61 10 01 89

PHONE • WHATSAPP

av@ataexport.dk

Arbi Barayev

Sales

+45 61 10 05 32

PHONE • WHATSAPP

ab@ataexport.dk

Tobias Risbøl Skifter

Key Account Manager

+45 61 10 05 80

PHONE • WHATSAPP

trs@ataexport.dk

YOU CAN LOOK US UP

LEGAL NAME

ATA Export ApS

REGISTERED OFFICE

Denmark

OFFICE HOURS

Mon–Fri 09:00–17:00 CET

PUBLIC REGISTER

datacvr.virk.dk

Tell us what you need.

Segment, year, quantity — and the destination country. If we have the cars, you get a VIN list the same working day. If we do not, we tell you that too.

av@ataexport.dk

ATAEXPORT.DK